

## OUTLINE

Fiber Herds: Own a fiber herd for added income. By Robyn Kuhl From the Heart Ranch

- What is a Fiber Herd?
- How to make a fiber herd profitable.
- Sorting fleeces increases the net profit / alpaca.
- Where to process
- Inventory
- AFCNA
- Fiber Market
- Break down of Our Industry
- Herd makeup
- Outside the box
- Who is your market
- How to connect with...
- How do you reach your market
- Agritourism
- Grant opportunities
- Basic Costs
- Extras
- One Alpaca
- Alpaca Area Averages  
Based on 50 animal average
- Neck Fiber Uses
- Blanket Fiber Uses
- Lower Leg & Belly and Chest
- 2006 Results
- How Max Dollars Out
- Let's look at the net
- So what did I make / Hr?
- Is raising a fiber herd for you?
- Never do anything without a partner

## 3 hour workshop

Items needed to be provided by Seminar organizer:

- 3 tables for displays.
- Projector and Screen to present PowerPoint presentation.
- Skirting tables for hands on after the presentation.

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